Ahmed Saeed Eid Gabr Salam

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OBJECTIVE

In my endless commitment to enhance my knowledge and enrich my career path, I would like to have the opportunity to expose myself to new challenges by adding more academic and practical knowledge. My field of specialty is mainly Accounting Field, in addition to sound acquaintance with fundamentals of other related areas. Aiming at joining a reputable multinational entity, to keep up with the standards of excellence acquired.

EDUCATION

1997-2001 Cairo University Cairo, Egypt

- Faculty Of Commerce, Accounting Department

EXPERIENCE

Jan 2024 – Present

Internal Audit Manager. Infinity

Experience Summary:

Plan, manage, and perform specialized investigative audits, including determining audit objectives and scope, identifying and assessing risks, developing time budgets and audit programs, and ensuring compliance with Internal Audit work paper standards for each audit. Using knowledge of area of expertise, perform examinations of specialized operations to determine compliance with all pertinent statutes, policies, procedures, effectiveness in meeting operational requirements, efficiency, and sound accounting principles and practices and serve as a consultant for departments on such matters. Assist with the overall supervision of internal audit staff, including assisting with staff professional development, training, and evaluation. Assist in the development of the annual audit plan, execution, monitoring, and risk assessment.Analyze/evaluate results of audits performed and develop recommendations to correct deficiencies . Prepare audit reports including recommendations for improved practices/procedures, with supporting data.Follow up recommendations made as a result of audits to substantiate/evaluate the implementation of recommended changes.

Financial Planning & Analysis (FP&A) Manager

Experience Summary:

Overseeing the company's overall financial health, using KPIs such as the debt-to-equity ratio, current ratio, and interest coverage ratio. Evaluate whether the company's current assets and investments are the best use of the company's working capital by looking at the Return on Investment (ROI) in comparison with other ways that the company could use its cashflow. Examine which of the company's products or product lines generate the largest portion of its net profit. Identify which products have the highest profit margin. Examine and evaluate the cost-efficiency of each department of the company. Prepare budgets for each department and the corporate budget. Prepare internal reports for executive leadership. Create and update financial models and forecasts of the company's future operations. Compare historical results against budgets and forecasts, performing variance analysis to explain these differences in performance. Develop opportunities and ideas for the company to expand and grow. This can include capital expenditures and investments and be sure to provide three-to-five-year financial forecasts.

Mar 2021 –Jan2024

Accounting Manager, Emaar Properties.

Experience Summary:

Ownership for the monthly close process including reconciliation of sub-ledger to the General Ledger.
Maintains the monthly analysis of all general ledger accounts.

Assists in preparing financial reports & monthly statement.
Assists in preparing monthly and yearly tax reports.
Assists in preparing external and internal audit & tax examination requirements
Assisting in preparing the final accounts and financial statements

Sep -2018– Mar-2021

Assistant manager, Emaar Properties.

Experience Summary:
Ownership for the monthly AR close process including reconciliation of the AR sub-ledger to the General Ledger.
Maintains the monthly analysis of all general ledger accounts relating to sales, accounts receivable, dealer commissions and sales & use tax.
Manage the monthly reconciliation of other AR related accounts (such as unapplied cash, unclaimed credits, clearing, accrual, bad debt, charge-backs, withholding and sales tax).
Assists in preparing financial reports & monthly statement.

- Receiving collections from customers' and reviewing the due dates related to the approved installments towards interest, service fee etc.
- Reviewing installments and prepare discounts for customers.
- Handling all requests related to handover department from the cheques' collection, customer's financial status and any other pending amounts due on customer in addition if there is any exception/waiver granted to customer & preparing the payment receipt declaration once paying all amounts related to the property owned by customer.
- Reviewing all cancellations documents and prepare a refund cheque upon request & as per the management decision.
- Handling the daily operation transactions.
- Record journal entries for daily operation.
- Use oracle application to enter all transaction related to the operation.
- Reviewing & Prepare monthly analysis report for postdated cheques, bounced cheques report & cancellation report for all projects.
- Prepare reports on all customers for reps. (sales – collection – cancellation) and the final balances of the customers.
- Maintaining a cash flow follow up for all notes receivable, checks under collection.
- Quick response to customer care and sales admin requirements (interest calculation ,discount, paid amount)
- Maintain bank reconciliation for postdated cheques.
- Issue payment certificate completion to customers

May 2009 – Sep 2018

Auditing Assistant Manager, Hisham Labib –HAL-TIAG.

A distinguishing feature of The International Accounting Group is that it operates in parallel with TAG Law, a sister network of worldwide law firms. The TAG Law network is similarly focused on providing clients with superb legal expertise and is among the five largest legal networks in the world.

- Ability to obtain and present appropriate audit evidence, address the relevant audit objectives, and demonstrates its relevance to the rest of the audit.

- Document the results of their audit work in accordance with KPMG Audit Methodology, regulatory requirements, ad using applicable IT systems and tools.
- Identify audit differences and issues and escalating as appropriate.

- Demonstrate knowledge of prevailing accounting standards, accounting disclosure requirements, and applying these to allocated work.
- Attend and apply all audit and accounting training within the set deadlines.
- Ability to coach staff effectively during fieldwork.

Our Partner:

1 - Al Albatross Golf for Hotel studies.
2 - Pekka Albatross Company.
3 - International for Hotel Management.
4 - Jawm company to manage hotels

- **Construction Companies:**

5 - Egypt Italy for tourism development.
6 - Egypt Italy Real Estate Investment.

- **Industrial and Manufactures Companies**

7-Bio-Pharm, Inc.
8-Brego for Food Industries,
9-Le Palmier Nursery.
10-city Trade Company for Securities trading activities

Dec 2006– May 2009

Auditing Manager, Hisham Khaled Chartered Auditing Office.

- Preparing and executing operational and monetary audits
- Developing references and reports centered on audits and offering these concepts to the management
- Ascertaining business process threats
- Developing professional development procedures for the low-ranking staff of the organization
- Organizing and distributing resources and manpower in harmony with abilities and schedules
- Produce reports underlining problems and providing prospective ways out
- To guarantee obedience with external and internal requirements

Sep 2005 – Dec 2006
Auditor At, Hisham Khaled Chartered Auditing Office.

- Develop audit objectives, plans, and scope by reviewing available information and conducting research
- Help design, implement, and maintain internal audit procedures and risk assessment processes
- Prepare audit findings, write audit reports, and develop recommendations
- Ensure compliance with all applicable plans, policies, and standards
- Stay current on industry trends, and best accounting and audit practices
- Ensure accuracy of financial information
- Follow up on audit recommendations

Our Partner:

1 - Peugeot - Wajih Abaza - Centre for Development and Trade.
2 - The French for cars.
3 - Family Corporation company for tourist transport and car rental.
4 - Arab Banking Corporation-ABC.
5 - The Egyptian Company for trade to export Agricultural crops.

COURSES

- I got membership of Egyptian society of Accountants and Auditors (ESAA) in 2018.
- Obtain the session in the Egyptian Accounting Standards.
- • I have got nine papers of Association of Chartered Certified Accountants (ACCA) &Iam preparing to get the rest of papers to get membership of Association of Chartered Certified Accountants (ACCA)
- I'm chartered accountant number 25989 in 24/6/2009 from auditors accountants Register
- I got an auditor certified the adoption of joint stock companies and companies with limited liability in 10/2/2015.

SKILLS

Computer Skills:

Excellent Knowledge of Microsoft Office.
Very Good Knowledge of Software & Hardware.
Good knowledge Hardware Maintenance.

Language Skills:

- Native language Arabic
- Excellent Command of both written and spoken English.

Interpersonal Skills

- Strong analytic, Strong communication and organizational skills, fast leaner, can work under pressure.

PERSONAL INFORMATION

- Date of Birth: 28/12/1979
- Marital Status: Married.
- Military states: exempted.