Omar Magdy Mosbah

+2010 63287394 | omarmag7470@gmail.com | Mansoura, Egypt

Results-driven accounting and commerce professional with a Bachelor's Degree in Accounting from Mansoura University and hands-on experience in sales operations, financial record-keeping, and transactional management. Skilled in ERP systems, invoicing, reconciliation, and streamlining operational processes to enhance efficiency and accuracy. Trained in International Excellence programs, with a proven ability to support financial reporting, optimize workflows, and maintain strong client relationships. Adept at applying analytical and organizational skills to deliver measurable business value, combining technical expertise with a proactive, solutions-oriented approach.

SKILLS

- Analytical Thinking
- Time Management
- Account Management
- Negotiation & Persuasion
- Lead Generation & Prospecting
- Time Management & Prioritization
- Product Knowledge & Presentation
- Target Achievement & KPI Monitoring
- Communication & Interpersonal Skills
- Reporting & Documentation Accuracy
- Budgeting
- Accounting
- Problem Solving
- Ledger Management
- Reconciliation & Invoicing

PROFESSIONAL EXPERIENCE

Sales Executive 2020 – 2025

Eldakahlawy for Trade and Electrical Supplies

- Managed sales operations and customer accounts to ensure accurate order processing and timely invoicing.
- Maintained financial records for transactions, supporting monthly reporting and account reconciliation.
- Monitored inventory and supply levels, coordinating with procurement to optimize stock and control costs.
- Enhanced customer satisfaction by delivering timely solutions and maintaining clear communication.
- Collaborated with internal teams to streamline sales processes and improve overall operational efficiency.

PROFESSIONAL DEVELOPMENT

- Training in International Excellence, certified by international programs.
- ERP Systems Course

EDUCATION

Mansoura University | 2023

- Bachelor's Degree in Commerce, Accounting Department (English Section)

LANGUAGE

- **Arabic:** Native
- **English:** Fluent