Mohamad Abd Almutaleb Tamimi

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Nationality: Palestinian | **LinkedIn:** https://www.linkedin.com/in/mohammad-tamimi-157923

Professional summary

Accomplished with expertise in accounting and financial reporting, and business development. Demonstrates strong capabilities in sales and marketing, customer service, and proficient use of SAP ERP, QuickBooks, Excel, Power BI, and Priority ERP. Committed to leveraging skills to drive organisational growth and efficiency.

Work history

01/2020 - 08/2025 **Accountant**
Al-Saeed Foodstuff Company - Hebron
- Work on Trusted Systems Program
- Successfully managed both purchasing and sales operations, leading to increase in sales efficiency by streamlining procurement processes, negotiating supplier terms, and implementing customer-focused sales strategies that improved client satisfaction and retention.
- Improved cash flow through meticulous accounts receivable management.

01/2024 - 06/2025 **Entrepreneur**
KHNAN GROUP - Dubai
- Successfully managed import of product from Turkey to Dubai, overseeing all stages of supply chain including supplier communication, logistics coordination, customs clearance, and delivery to final destination.

01/2019 - 07/2020 **Senior accountant**
Akram Sbitany Company - Hebron
- Proficient in using SAP ERP system to manage purchasing, inventory, and sales operations, ensuring accurate data tracking, efficient workflow, and seamless coordination between departments.
- Skilled in handling banking transactions, including payments, transfers, account reconciliation, and coordination with financial institutions to ensure smooth and accurate financial operations.
- Proficient in using Priority ERP for managing accounting, inventory, and sales operations, ensuring seamless data integration and efficient execution of daily financial tasks.

01/2017 - 12/2019 **Marketing associate**
Anabtawi Company - Ramallah
Oversaw marketing of company products and led advertising campaigns, including planning, execution, and performance analysis to increase brand visibility and drive customer engagement.

Skills

- Accounting & Financial Reporting
- Business Development
- Sales & Marketing
- Customer Service
- SAP ERP
- Priority ERP
- Trusted systems ERP
- QuickBooks
- Excel

Education

09/2015 - 08/2019 **Bachelor's**: **Accounting**
Hebron University - Hebron

Languages

Arabic
Native

English
Intermediate